

**KIRBY CORPORATION**  
**MARINE TRANSPORTATION PERFORMANCE MEASUREMENTS**

	2020					2019					2018	2017	2016	2015	2014	2013	2012	2011	2010
	1Q	2Q	3Q	4Q	YTD	1Q	2Q	3Q	4Q	Year	Year	Year	Year	Year	Year	Year	Year	Year	
<b>Inland Performance Measurements:</b>																			
<b>Ton miles (in millions) <sup>(1)</sup></b>	<b>3,619</b>	<b>3,688</b>	<b>2,794</b>	<b>2,905</b>	<b>13,006</b>	<b>3,146</b>	<b>3,707</b>	<b>3,958</b>	<b>3,800</b>	<b>14,611</b>	<b>14,501</b>	<b>11,519</b>	<b>11,161</b>	<b>12,502</b>	<b>13,088</b>	<b>11,754</b>	<b>12,224</b>	<b>13,414</b>	<b>12,957</b>
<b>Revenues/Ton mile (cents/tm) <sup>(2)</sup></b>	<b>8.8</b>	<b>8.2</b>	<b>8.9</b>	<b>7.8</b>	<b>8.4</b>	<b>9.0</b>	<b>8.4</b>	<b>8.0</b>	<b>8.2</b>	<b>8.4</b>	<b>7.7</b>	<b>8.0</b>	<b>8.5</b>	<b>8.7</b>	<b>8.8</b>	<b>9.8</b>	<b>8.9</b>	<b>7.6</b>	<b>6.8</b>
<b>Towboats operated <sup>(3)</sup></b>	<b>311</b>	<b>324</b>	<b>265</b>	<b>248</b>	<b>287</b>	<b>286</b>	<b>309</b>	<b>304</b>	<b>299</b>	<b>299</b>	<b>278</b>	<b>224</b>	<b>234</b>	<b>248</b>	<b>251</b>	<b>256</b>	<b>245</b>	<b>240</b>	<b>221</b>
<b>Delay days <sup>(4)</sup></b>	<b>4,490</b>	<b>2,815</b>	<b>1,335</b>	<b>1,768</b>	<b>10,408</b>	<b>4,613</b>	<b>3,331</b>	<b>2,284</b>	<b>3,031</b>	<b>13,259</b>	<b>10,046</b>	<b>7,577</b>	<b>7,278</b>	<b>7,924</b>	<b>7,804</b>	<b>7,843</b>	<b>6,358</b>	<b>6,777</b>	<b>5,772</b>

<sup>(1)</sup> Ton miles indicate fleet productivity by measuring the distance (in miles) a loaded inland tank barge is moved. Example: A typical 30,000 barrel inland tank barge loaded with 3,300 tons of liquid cargo is moved 100 miles, thus generating 330,000 ton miles.

<sup>(2)</sup> Inland marine transportation revenues divided by ton miles. Example: 4th quarter 2020 inland marine revenues of \$225,406,000 divided by 2,905,000,000 ton miles = 7.8 cents.

<sup>(3)</sup> Towboats operated, is the average number of owned and chartered inland towboats operated during the period.

<sup>(4)</sup> Delay days measures the lost time incurred by an inland tow (inland towboat and one or more inland tank barges) during transit. The measure includes transit delays caused by weather, lock congestion and other navigational factors.